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WHOLESALE

CATALOGUE

OF AMERICAN

&

GRAPE VINES

PRICE LIST

SMALL FRUIT PLANTS ETC.

W. C. SCRANTON DEL. N. Y.

GEORGE S. JOSSELYN,

FREDONIA, N. Y.

# First-Class Grape Vines.

This Price List abrogates all previous quotations and is subject to change without notice. For Discounts, see fourth page.

|                             | ONE YEAR No. 1 |          | TWO YEARS No. 1 |          |
|-----------------------------|----------------|----------|-----------------|----------|
|                             | Per 100        | Per 1000 | Per 100         | Per 1000 |
| AGAWAM [Rog. 15].....       | \$ 3 00        | \$ 25 00 | \$ 4 00         | \$ 38 00 |
| AMBER QUEEN.....            | 6 50           | 60 00    | 10 00           | 90 00    |
| AUGUST GIANT.....           | 6 50           | 60 00    | 10 00           | 90 00    |
| BACCHUS.....                | 3 00           | 25 00    | 4 00            | 38 00    |
| BARRY [Rog. 43].....        | 5 50           | 50 00    | 8 00            | 75 00    |
| BRIGHTON.....               | 3 00           | 27 00    | 5 00            | 45 00    |
| BRILLIANT.....              | 10 00          | 90 00    | 15 00           | 125 00   |
| CAMPBELL'S EARLY see page 6 | 10 00          | 90 00    | 15 00           | 125 00   |
| CATAWBA.....                | 2 00           | 18 00    | 3 00            | 27 00    |
| CHAMPION (or Talman).....   | 3 00           | 25 00    | 4 50            | 40 00    |
| CLINTON.....                | 3 00           | 25 00    | 4 00            | 38 00    |
| CONCORD.....                | 3 00           | 25 00    | 4 00            | 38 00    |
| COTTAGE.....                | 3 00           | 25 00    | 4 00            | 38 00    |
| CYNTHIANA.....              | 5 00           | 45 00    | 7 50            | 70 00    |
| DELAWARE.....               | 3 00           | 25 00    | 4 00            | 38 00    |
| DIANA.....                  | 3 00           | 25 00    | 4 00            | 38 00    |
| DRACUT AMBER.....           | 3 00           | 25 00    | 4 00            | 38 00    |
| DUCHESS.....                | 4 00           | 38 00    | 5 50            | 50 00    |
| EARLY OHIO.....             | 6 50           | 60 00    | 10 00           | 90 00    |
| EARLY VICTOR.....           | 3 50           | 32 00    | 5 50            | 50 00    |
| EATON.....                  | 10 00          | 90 00    | 15 00           | 125 00   |
| ELVIRA.....                 | 3 00           | 25 00    | 4 00            | 38 00    |
| EMPIRE STATE.....           | 3 50           | 30 00    | 5 00            | 45 00    |
| ESTHER.....                 | 11 00          | 100 00   | 16 00           | 150 00   |
| ETTA.....                   | 3 00           | 25 00    | 4 50            | 40 00    |
| F. B. HAYES.....            | 3 50           | 30 00    | 5 00            | 44 00    |
| GAERTNER [Rog. 14].....     | 5 00           | 45 00    | 7 00            | 65 00    |
| GENEVA.....                 | 5 50           | 50 00    | 8 00            | 75 00    |
| GOETHE [Rog. 1].....        | 5 00           | 45 00    | 7 00            | 65 00    |
| GREEN MOUNTAIN.....         | 13 00          | 115 00   | 18 00           | 150 00   |
| GREEN'S EARLY.....          | 6 50           | 60 00    | 8 50            | 80 00    |
| HARTFORD.....               | 3 00           | 25 00    | 4 00            | 38 00    |
| HERBERT [Rog. 44].....      | 5 50           | 50 00    | 8 00            | 75 00    |
| IONA.....                   | 3 00           | 25 00    | 4 00            | 38 00    |
| ISABELLA.....               | 3 00           | 25 00    | 4 00            | 38 00    |
| IVES.....                   | 2 50           | 22 00    | 3 50            | 33 00    |
| JANESVILLE.....             | 3 00           | 25 00    | 4 00            | 38 00    |
| JEFFERSON.....              | 5 50           | 50 00    | 8 00            | 75 00    |
| JESSICA.....                | 5 50           | 50 00    | 8 00            | 75 00    |
| LADY.....                   | 4 00           | 33 00    | 5 50            | 50 00    |

# FIRST CLASS GRAPE VINES--Continued.

|                            | ONE YEAR No. 1 |          | TWO YEARS No. 1 |          |
|----------------------------|----------------|----------|-----------------|----------|
|                            | Per 100        | Per 1000 | Per 100         | Per 1000 |
| LADY WASHINGTON.....       | \$10 00        | \$90 00  | \$14 00         | \$130 00 |
| LINDLEY [Reg. 9].....      | 3 00           | 25 00    | 4 00            | 38 00    |
| LUTIE.....                 | 5 00           | 45 00    | 8 00            | 70 00    |
| MARTHA.....                | 3 00           | 25 00    | 4 00            | 38 00    |
| MASSASOIT [Reg. 3].....    | 3 00           | 25 00    | 4 00            | 38 00    |
| MERRIMAC [Reg. 19].....    | 3 00           | 25 00    | 4 00            | 38 00    |
| MISSOURI RIESLING.....     | 2 50           | 22 00    | 3 50            | 32 00    |
| MONTEFIORE.....            | 4 50           | 40 00    | 6 50            | 60 00    |
| MOORE'S DIAMOND.....       | 3 00           | 25 00    | 4 00            | 38 00    |
| MOORE'S EARLY.....         | 4 00           | 35 00    | 6 00            | 55 00    |
| MOYER.....                 | 3 00           | 25 00    | 4 00            | 38 00    |
| NECTAR.....                | 11 00          | 100 00   | 16 00           | 150 00   |
| NIAGARA.....               | 3 00           | 25 00    | 5 00            | 45 00    |
| NOAH.....                  | 3 00           | 25 00    | 4 00            | 38 00    |
| NORTONS.....               | 5 00           | 45 00    | 7 50            | 70 00    |
| PERKINS.....               | 5 50           | 50 00    | 8 00            | 75 00    |
| POCKLINGTON.....           | 3 00           | 25 00    | 4 00            | 38 00    |
| REQUA [Reg. 28].....       | 7 00           | 65 00    | 11 00           | 100 00   |
| ROCKWOOD.....              | 12 00          | 100 00   | 18 00           | 150 00   |
| SALEM [Reg. 22 or 53]..... | 3 00           | 25 00    | 4 00            | 38 00    |
| ULSTER PROLIFIC.....       | 4 50           | 40 00    | 6 50            | 60 00    |
| VERGENNES.....             | 3 00           | 25 00    | 4 00            | 38 00    |
| WILDER [Reg. 4].....       | 3 00           | 25 00    | 4 00            | 38 00    |
| WOODRUFF RED.....          | 4 00           | 38 00    | 6 00            | 57 00    |
| WORDEN.....                | 3 50           | 30 00    | 5 50            | 50 00    |
| WYOMING RED.....           | 3 00           | 25 00    | 4 50            | 40 00    |

## GOOSEBERRIES

Prices on Gooseberries are net, no discount.

|                           | ONE YEAR No. 1 |          | TWO YEARS No. 1 |          |
|---------------------------|----------------|----------|-----------------|----------|
|                           | Per 100        | Per 1000 | Per 100         | Per 1000 |
| CHAUTAUQUA.....           | \$12 00        | \$100 00 | \$17 00         | \$150 00 |
| COLUMBUS.....             | 7 00           | 60 00    | 9 00            | 80 00    |
| DOWNING.....              | 5 00           | 45 00    | 7 00            | 60 00    |
| GOLDEN PROLIFIC.....      | 7 00           | 60 00    | 9 00            | 80 00    |
| HOUGHTON.....             | 5 00           | 40 00    | 6 00            | 50 00    |
| JOSSELYN, see page 5..... | 7 00           | 60 00    | 9 00            | 80 00    |
| MOUNTAIN.....             | 5 00           | 40 00    | 6 00            | 50 00    |
| PEARL.....                | 5 00           | 45 00    | 7 00            | 60 00    |
| SMITH'S IMPROVED.....     | 5 00           | 45 00    | 7 00            | 60 00    |
| TRIUMPH.....              | 7 00           | 60 00    | 9 00            | 80 00    |

## CURRANTS

|                              | ONE YEAR No. 1                           |          | Two YEARS No. 1 |          |
|------------------------------|--|----------|-----------------|----------|
|                              | Per 100                                  | Per 1000 | Per 100         | Per 1000 |
| BLACK CHAMPION.....          | \$ 2 50                                  | \$ 23 00 | \$ 4 00         | \$ 35 00 |
| BLACK NAPLES.....            | 2 50                                     | 23 00    | 4 00            | 35 00    |
| CHERRY.....                  | 2 50                                     | 23 00    | 4 00            | 35 00    |
| COMET.....                   | 5 50                                     | 50 00    | 8 00            | 75 00    |
| FAY'S PROLIFIC.....          | 2 50                                     | 23 00    | 4 00            | 35 00    |
| FAY'S PROLIFIC, 3 year No. 1 | one-half added to price of 2 year No. 1. |          |                 |          |
| LEE'S.....                   | 2 50                                     | 23 00    | 4 00            | 35 00    |
| LONDON MARKET.....           | 2 50                                     | 23 00    | 4 00            | 35 00    |
| MOORE'S RUBY.....            | 2 50                                     | 23 00    | 4 00            | 35 00    |
| NORTH STAR.....              | 2 50                                     | 23 00    | 4 00            | 35 00    |
| PERFECTION.....              | 10 00                                    | 90 00    | 13 00           | 120 00   |
| POMONA.....                  | 3 00                                     | 25 00    | 4 00            | 38 00    |
| PRESIDENT WILDER.....        | 3 00                                     | 25 00    | 4 50            | 40 00    |
| PRINCE ALBERT.....           | 2 50                                     | 23 00    | 4 00            | 35 00    |
| RED CROSS.....               | 3 00                                     | 25 00    | 4 00            | 38 00    |
| RED DUTCH.....               | 2 50                                     | 23 00    | 4 00            | 35 00    |
| VERSAILLES.....              | 2 50                                     | 23 00    | 4 00            | 35 00    |
| VICTORIA.....                | 2 50                                     | 23 00    | 4 00            | 35 00    |
| WHITE DUTCH.....             | 3 00                                     | 25 00    | 4 50            | 40 00    |
| WHITE GRAPE.....             | 3 00                                     | 25 00    | 4 50            | 40 00    |
| WHITE TRANSPARENT.....       | 3 00                                     | 25 00    | 4 50            | 40 00    |

## RASPBERRIES--No. 1 Plants

|   | Per 100 | Per 1000 |
|---|---------|----------|
| COLUMBIAN....LOUDON....GOLDEN QUEEN.... | \$ 1 70 | \$ 15 00 |
| GREGG.....                              | 1 40    | 12 00    |
| CUTHBERT....MARLBORO.....               | 1 20    | 10 00    |
| CUMBERLAND.....                         | 1 70    | 15 00    |

## BLACKBERRIES

|  | Per 100 | Per 1000 |
|--|---------|----------|
| EARLY HARVEST....ERIE....STONE'S HARDY.... | \$ 1 00 | \$ 9 00  |
| TAYLOR....KITTATINNY.....                  | 1 00    | 9 00     |
| RATHBUN.....                               | 1 50    | 13 00    |
| LUCRETIA DEWBERRY.....                     | 1 20    | 10 00    |
| WILSON EARLY....WILSON JR.....             | 1 00    | 9 00     |
| AGAWAM.....                                | 1 20    | 10 00    |
| SNYDER.....                                | 1 00    | 9 00     |
| ELDORADO.....                              | 2 00    | 18 00    |

**TRADE DISCOUNTS** from printed prices herein. We reserve the right to abrogate or reduce these discounts without notice at any time on any varieties.

\$ 3.00 to \$ 10.00 worth at..... 100 rates.

10.00 to 25.00 worth at..... 1000 rates.

25.00 to 50.00 worth at 10 per cent. discount from 1000 rates.

50.00 to 100.00 worth at 15 per cent. discount from 1000 rates.

Over \$100.00 worth, send list for Special Prices which are always net.

This establishment has been doing business for more than a quarter of a century with no change whatever in ownership or management.

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## Josselyn Gooseberry

**A Magnificent Success.**

**It Has No Rival.**

Best grower, best foliage and most profitable fruiter, when compared with any other Gooseberry in existence. The freest of all Gooseberries from mildew, both in leaf and fruit.

If you have not the Josselyn you may be sure you have not the best Gooseberry.

The Rochester Lithographing Company of Rochester, N. Y., have lately issued very nice Plates of the Josselyn Gooseberry and are now ready to supply these Plates to Nurserymen.

The Red Jacket Gooseberry is an English variety of little or no value. We do not offer it.

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### THE SAN JOSE SCALE.

We have never had this pest on our grounds or premises. We believe the best thing we can do with this scale is to KEEP IT OUT. We have followed strenuous methods to accomplish this. We have observed that an easy way to acquire this scale is to exchange stock with "Tom, Dick and Harry." We haven't made an exchange deal for stock in more than fifteen years and don't propose to begin.

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We now grow all our Grape Vines entirely out of doors from cuttings about 7½ to 12 inches long. Many years of experience have demonstrated to us that Grape Vines grown from short cuttings or partly grown in greenhouse are not as valuable for vineyard or garden as from long cuttings all grown in open air.

## Campbell's Early Grape

Planters of this Grape will find herein some very important information on this subject.

Campbell's Early vines are now being bought in large lots by careful, wide awake vineyardists who want a grape which will hang on the vines, will not crack and which will keep and can be marketed at advantageous times instead of having to be forced on the market on some special day to avoid cracking and shelling. These vineyardists want a grape which will bring profitable returns instead of possible losses and which will fill the bill for people who are able and willing to pay a better price for something better in quality than the common kinds of grapes. As more than one-third of the people do not and will not swallow grape seeds, here is another gap which Campbell's Early fills. The fruit of Campbell's Early in our own vineyard has hung on the vines sound and perfect for more than TEN WEEKS after ripening, which fact was observed by numerous vineyardists in our neighborhood. As a good keeper and shipper it is believed to be unequalled by any other grape. Its early ripening is at same time with Moore's Early and at that time the quality of Campbell's Early is fully as good as Moore's Early. After that time the quality of Campbell's Early steadily improves for from two to six weeks, so its season is not only very early but is also medium and late. In short you can pick them from early to late as you choose. It is the best keeper in our entire collection. We have never known a bud of Campbell's Early to be hurt by frost; in our own vineyard they have stood 18 degrees below zero without any injury. Campbell's Early is inclined to overbear, so when this occurs the blossoms (or fruit when small) should be thinned or the vines and fruit will probably suffer in following year.

We believe the usual practice of pruning Campbell's Early is to leave too much wood. On old vines we leave only 3 to 4 canes, each 12 to 18 inches long. We use three wires respectively 24 inches, 36 inches and 60 inches from the ground. We train from lower wire, tie to second wire and later in season tie new shoots to top wire.

The real value of a new grape which has been on the market for ten or a dozen years is quite accurately shown by the demand for such variety for vineyard planting.

We will furnish without charge one colored plate for each plate book, on condition that those who receive these plates buy their stock of Campbell's Early of us while using our plates.



## MEDALS, ETC.

At World's Fair, St. Louis in year 1904 we were awarded the only gold medal given to any individual or firm for out-of-door grown grapes and about ninety per cent. of our Exhibition was Campbell's Early.

We were awarded Gold Medal, Silver Medal and Diploma from the Pan-American Exhibition in 1901. Wilder Silver Medal in 1897 also Wilder Silver Medal in 1901 from American Pomological Society. Medal of Excellence from American Institute in 1897.

Campbell's Early has taken First Premiums too numerous to mention and when placed in competition with other varieties, and properly scored, there isn't another black grape in America which can stay in its company.

We showed Campbell's Early grape at the World's Fair at St. Louis in 1904, and Pan-American Exhibition in a (to us) new method. We showed it in plates in the usual way and that those interested might have an opportunity to taste them, we put them in by the hundred baskets. Judging by the number of orders we have received from this way of showing and giving away of the fruit we conclude that we don't care to show fruit in future in any other way.

We do not show grapes at our Town, County or State Fairs but at such times our friends, not only of our own but of adjacent towns, get the privilege of helping themselves to specimens from our 6 acre Campbell's Early vineyard knowing that for size of bunch and berry, weight, beauty of cluster and deliciousness of fruit no other variety on our grape belt of over thirty thousand acres will make as good showing as Campbell's Early.

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## CERTIFICATE OF INSPECTION.

Every consignment from us will be accompanied by a Certificate from our proper State Authorities stating it is free from all contagious disease or diseases or the San Jose Scale or other dangerously injurious pest or pests.

## TERMS AND PARTICULARS

We grow the largest stock of grape vines in America and offer them graded to our own high standard.

One year No. 2 vines 70 per cent. of rate of one year No. 1. Two years No. 1½ vines, half-way between prices of two years No. 1 and one-year No. 1. Three-years No. 1, one-half additional to price of two-years. We reserve the right, unless otherwise directed, to fill orders for one-year stock with two-years stock of the same size. Also orders for two-years stock with one year stock of size ordered.

REFERENCES—Dun's or Bradstreet's Commercial Registers, Third National Bank, Buffalo, or any Bank in Fredonia or vicinity.

Our vines are warranted true to name, and of grades represented,

Should any stock not prove true to name, we will either refund the purchase money of same, or replace with stock true to name free, but will not be liable for further damages, and while we are exercising great care to avoid mixtures, the above is to be a condition on which all stock is delivered.

All packing will be done neatly and with strict regard to the interest of the customer. Should any error occur, claim must be made immediately upon receipt of goods by customer. We agree to pack only according to our own methods of packing which methods vary as seasons change. If those who ship stock to us will pack according to our methods we will be entirely satisfied. After our stock leaves our care and control we will not be responsible for any damage to stock caused by heat or frost or any other cause whatsoever.

All orders are to be without liability to us should injury or misfortune befall the stock from hail, frost, fire or any other cause beyond our control. All stock journeys at risk and expense of the purchaser.

Purchasers will please give shipping directions always. In case no such directions are sent with orders we will use our best judgment in the matter.

**Terms Cash:**—Bankable notes for 30 to 60 days will be accepted from customers of satisfactory record or bank reference.

Spring accounts are due before June 1st, when we draw at sight for any amounts due. Interest charged on all bills overdue.

All express or freight charges on goods or money must be paid by the customer. If goods are shipped C. O. D., at least one-fourth the amount of the bill must be sent with the order.

We will send to nurserymen or large planters samples of vines at 100 rates with 5 cents postage on three one-year vines, and 10 cents postage on three two year vines. We cannot do justice in samples unless we send three of each kind and grade wanted.

We commence Spring packing about March 1st. No charge for boxing or packing.

After we have booked orders for stock and have held it against all comers, we shall positively decline to cancel any part of such orders when it is to our disadvantage to do so.